

TAMCO Shield®

AV-as-a-Service

THE SMART WAY TO PAY FOR YOUR AV TECHNOLOGY SOLUTIONS

What is Shield?

Shield is a way to pay for audiovisual solutions *as a service*. It is an agreement that bundles your technology equipment and support services into one low monthly subscription payment. Shield provides your organization with more freedom, control, and flexibility than any other payment option available, including cash purchases and traditional leasing. Shield, puts you at the forefront of technology so you can remain competitive, and never have to be concerned about obsolete technology holding you back.

Exclusive Features of Shield

01. The Solution Replacement Guarantee (SRG):

Protect your technology from becoming inefficient or obsolete. Shield guarantees if your current solution no longer meets your needs for any reason, you can install a new system at any time during your term without financial penalty, hidden costs, or rollover balances. Your existing agreement will be completely forgiven.

02. Act of God Coverage:

Life happens; fire, lightning, tornadoes, etc. In the event of a natural disaster, Shield protects you by covering your out of pocket insurance deductible on the damaged equipment.

03. Bundled Maintenance & Support:

Protection without financial burdens. Lock in the cost of our support agreement at today's labor rates for the duration of your term. Shield's monthly payment makes bundling in support for your term seamless and without finance charges.

04. Financial & Economic Benefits:

This as-a-service payment program is a great option for organizations who prefer to avoid using after-tax dollars on non-revenue generating assets. But, would rather preserve their capital for revenue generating business activities. And, when considering the time value of money, Shield is often the lowest cost method of procurement.

05. Flexible End of Term Options:

Shield offers multiple end of term options. Renew the agreement, return the equipment, or select a new system. Choose what you need, when you need it. Unlike other payment options, Shield gives you the flexibility to choose at the end of term.

Is Shield The Right Choice for You?

Shield provides peace of mind to grow and evolve as your needs grow and evolve. This kind of flexibility is ideal for growth and competitiveness. Owning technology prevents you from being agile in the market because it lacks that aforementioned flexibility and can in turn, bottleneck your growth. The way we buy technology today has changed. If you are less concerned with ownership and prefer the outcomes, access, and usage of the technology, Shield, *AV as a Service*, may be the right fit for you.

Talk to your EOS Technologies representative about Shield as the way to pay for your